

Pricing template for responding to PHRA RFP

1	Annual compensation from PHRA	per year			
2	Proposed program pricing	for members	duration: for example: 10 weeks, 1 week, 1 hour	for non-members	duration: for example: 10 weeks, 1 week, 1 hour
	adult clinics				
	junior clinics				
	summer camp				
	private lessons				
	semi-private lessons				
	other				
3	Revenue sharing with PHRA	% from teaching members		% from teaching non-members	
	adult clinics				
	junior clinics				
	summer camp				
	private lessons				
	semi-private lessons				
	other				